# Sertifikaat PATENTKANTOOR REPUBLIC OF SOUTH AFRICA

DEPARTEMENT VAN HANDEL EN NYWERHEID



# PCT / IB 0 2 / 0 4 2 7 3 01. 11.02 Certificate PATENT OFFICE

REPUBLIEK VAN SUID-AFRIKA

DEPARTMENT OF TRADE AND INDUSTRY

Hiermee word gesertifiseer dat This is to certify that

REC'D 0 7 MOV 2002 WIPO PCT

the documents annexed hereto are true copies of:

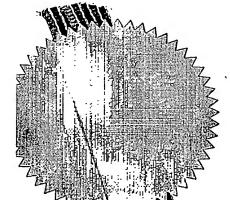
Application forms P.1 and P.3, provisional specification and drawings of South African Patent Application No. 2001/8533 as originally filed in the Republic of South Africa on 17 October 2001 in the name of CORLENTRADE TWENTY TWO CC for an invention entitled: "DATA MANAGEMENT".

Geteken te Signed at

In die Republiek van Suid-Afrika, hierdie PRETORIA in the Republic of South Africa, this

dag van day of

October 2002



**PRIORITY** 

SUBMITTED OR TRANSMITTED IN COMPLIANCE WITH RULE 17.1(a) OR (b) Registrateur van Patente Registrar of Paterits

BEST AVAILABLE COPY

REPUBLIC OF SOUTH AFRICA PATENTS ACT, 1978 APPLICATION FOR A PATENT AND ACKNOWLEDGEMENT OF RECEIPT (Section 30(1) Regulation 22)

IC OF SOUTH AFRICA FORM P.1 REVENUE FORCE P.1 (to be lodged in dupligate)

117.10.01

R 06000

THE GRANT OF A PATENT IS HEREBY REQUESTED BY THE UNDERMENTIONED IN RELIES THE ON THE BASIS OF THE PRESENT APPLICATION FILED IN DUPLICATE . UBLIEK VAN SUID AFRIKA

HASR 370 ⊏ V14877 A & A REF:

PATENT APPLICATION NO. 20018533 21 01 71 FULL NAME(S) OF APPLICANT(S)

CORLENTRADE TWENTY TWO CC

ADDRESS(ES) OF APPLICANT(S)

Loft 4, AIB House, Prestwich Street, GREEN POINT, Cape Town, 8001, Republic of South Africa

TITLE OF INVENTION

DATA MANAGEMENT

ONLY THE ITEMS MARKED WITH AN "X" IN THE BLOCKS BELOW ARE APPLICABLE.	
THE APPLICATION CLAIMS PRIORITY AS SET OUT ON THE ACCOMPANYING FORM P.2 The earliest priority claimed is Country: No: Date: THE APPLICATION IS FOR A PATENT OF ADDITION TO PATENT APPLICATION NO.   21   1   1   1   1   1   1   1   1	•
X A single copy of a provisional or two copies of a complete specification of 13 pages.  Drawings of 10 sheet(s).  Publication particulars and abstract (Form P.8 in duplicate) (for complete only).  A copy of Figure of the drawings (if any) for the abstract (for complete only).  An assignment of invention.  Certified priority document(s) (State quantity):  Translation of the priority document(s).  An assignment of priority rights.  A copy of Form P.2 and the specification of RSA Patent Application No.   21   01    X A Form P.2 in duplicate.  A declaration and power of attorney on Form P.3.  Request for ante-dating on Form P.4.  Request for classification on Form P.9.  Request for delay of acceptance on Form P.4.	
74 ADDRESS FOR SERVICE: Adams & Adams, Pretoria	

DATED THIS 16th DA

XOF October 2001

P. PLA-PILLANS

ADAMS & ADAMS APPLICANTS PATENT ATTORNEYS The duplicate will be returned to the applicant's address for service as proof of lodging but is not valid unless endorsed with official stamp.

RECEIVED

OFFICIAL DATE STAMP

REGISTRAR OF PATENTS

#### REPUBLIC OF SOUTH AFRICA PATENTS ACT, 1978

## DECLARATION AND POWER OF ATTORNEY

	(Section 30 - Regulation	on 8, 22(i)(c) and 33)				
PATENT APPLICATION NO A&A Ref: V14877			LODGI	LODGING DATE		
21 01 20018533			22	17 OCTOBER 2001		
FULL NAME(S) OF APPLICANT(S)						
CORLENTRADE TV	WENTY TWO C	С				
FULL NAME(S) OF INVENTOR(S)		• •				
LOUREIRO, Jorge	Diniz Queiroga					
EARLIEST PRIORITY CLAIMED	COUNTRY	NUMBER	DAT	TF		
	33 NIL	31 NIL	32	NIL		
NOTE: The country must be indicated by its Internal	tional Abbreviation - see s	chedule 4 of the Regulation	ons			
TITLE OF INVENTION						
54 DATA MANAGEMENT						
* Jorge Dini	z Queira	ja Loure	ivo			
hereby declare that :-	J					
1. Hwe ann/are the applicant(s)	mentioned above;					
* 2. I/we have been authorized b stated in the capacity of	by the applicant(s) to	make this declaration	on and have	knowledge of the facts herein of the applicant(s);		
the inventor(s) of the abovementioned invention is/are the person(s) named above and the applicant(s) has/have acquired the right to apply by virtue of an assignment from the inventor(s);						
to the best of my/our knowledge and belief, if a patent is granted on the application, there will be no lawful ground for the revocation of the patent;						
** 5. # this is a convention application first application in a convent	on and the earliest ap	plication from which t of the invention cla	priority is	claimed as set out above is the of the claims; and		
6. the partners and qualified staff of the firm of ADAMS & ADAMS, patent attorneys, are authorised, jointly and severally, with powers of substitution and revocation, to represent the applicant(s) in this application and to be the address for service of the applicant(s) while the application is pending and after a patent has been granted on the application.						
SIGNED THIS tenth DAY O	of Octob	er · ·	2001			
Exerces.		:	· · · · · · · · · · · · · · · · · · ·	i 7		
behalf of CORLENTRADE TWENTY TWO CC						
me:						

On Na

Cap

In the case of application in the name of a company, partnership or firm, give full names of signatory/signatories, delete paragraph 1, and enter capacity if the applicant is a natural person, delete paragraph 2. If the right to apply is not by virtue of an assignment from the inventor(s), delete \*an assignment from the inventor(s)\* and give details of acquisition of right. \*\*\*\*

For non-convention applications, delete paragraph 5.

A & A REF: V14877

ADAMS & ADAMS PATENT ATTORNEYS PRETORIA

FORM P.6

#### REPUBLIC OF SOUTH AFRICA Patents Act, 1978

# PROVISIONAL SPECIFICATION

(Section 30(1) - Regulation 27)

OFFICIAL APPLICATION NO.
21 01

20018533

LODGING DATE

22

17 October 2001

FULL NAME(S) OF APPLICANT(S)

71

CORLENTRADE TWENTY TWO CC

FULL NAME(S) OF INVENTOR(S)

72

LOUREIRO, Jorge Diniz Queiroga

TITLE OF INVENTION

54

DATA MANAGEMENT

#### **DATA MANAGEMENT**

#### FIELD OF THE INVENTION

THIS INVENTION relates to data management.

It relates particularly to a database of information, to a computer program product for managing the content of a database, to an information management product and to a method of compiling a database.

#### SUMMARY OF THE INVENTION

According to a first aspect of the invention there is provided a database of information relating to a particular topic, the database including a number of portions which each contain information on a particular aspect of the topic, each portion being sub-divided into a number of sub-portions which are each linked to one another in a predetermined sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the topic.

The portions of the database may be arranged in sets. More particularly, the sets may be arranged in a predetermined sequential arrangement.

The portions and the sub-portions of the database are compiled by or in collaboration with the compiler of the database. The arrangement of the portions and the sub-portions of the database thus allows a linear and seamless progression of understanding of the topic similar to the progression when people have a conversation about the topic. The links between the portions and the sub-portions of the database can thus be likened to "conversation paths".

Selected sub-portions of the database may include primary key expressions which are embedded in the information contained in said sub-portions, the primary key expressions being linked to another sub-portion of the database which contains further information relating to the subject matter of the primary key expression.

The database may include explanatory notes and selected sub-portions of the database may include secondary key expressions which are each linked to the explanatory notes. Each explanatory note may include general information relating to the relevant secondary key expression. Each explanatory note may include information such as who or what the information is; why a statement is made; and may further include a counterpoint to an argument advanced in a particular portion or sub-portion including the secondary key expression.

The explanatory notes may include primary key expressions which are linked to predetermined sub-portions of the database. Further, the explanatory notes may include secondary key expressions which are linked to other explanatory notes of the database.

The database may include default explanatory notes which each contain information in the form of an overview of the information contained in a particular sub-portion of the database. In use, when the particular sub-portion of the database is selected by a user, the default explanatory note is displayed simultaneously with the relevant sub-portion.

According to a second aspect of the invention there is provided a database of information relating to a particular topic, the database including a number of portions which each contain information on a particular aspect of the topic and which are each sub-divided into a number of sub-portions, with selected sub-portions of the database including primary key expressions which are embedded in the information contained in the selected portions and which are each linked to another sub-portion of the database which contains further information relating to the subject matter of the primary key expression.

The database in accordance with the second aspect of the invention may be substantially equivalent to the database in accordance with the first aspect of the invention.

According to a third aspect of the invention there is provided a computer program product for managing the content of a database of information relating to a particular topic, wherein the database includes a number of portions which each contain information on a particular aspect of the topic and which are each subdivided into a number of sub-portions, with selected sub-portions of the database including primary key expressions which are embedded in the information contained in the relevant sub-portions, the computer program product including program instructions for linking each primary key expression to another sub-portion of the database which contains further information relating to the subject matter of the primary key expression.

The computer program product may include program instructions for linking the sub-portions of each portion of the database to one another in a predetermined sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the topic.

The database may include explanatory notes and the sub-portions may include secondary key expressions which are embedded in the information contained therein, the computer program product including program instructions for linking the secondary key expressions to the explanatory notes. In use, each explanatory note may include general information relating to the relevant secondary key expression. Each explanatory note may include information such as who or what the expression is; why a statement is made; and may further include a counterpoint to an argument advanced in a particular portion or sub-portion including the secondary key expression.

The explanatory notes may have primary key expressions embedded therein and the computer program product may include program instructions for linking each primary key expression to a predetermined sub-portion of the database. Further, the explanatory note have secondary key expression embedded therein and the computer product may include program instructions for linking each secondary key expression to other predetermined explanatory notes in the database.

The database may include default explanatory notes which each contain information in the form of an overview of the information contained in a particular sub-portion of the database, the computer program product including program instructions for displaying the default explanatory note simultaneously with the relevant sub-

portion, on a suitable display device such as the monitor of a computer device.

The portions of the database may be arranged in sets which are sequentially arranged. The computer program product may include instructions for linking preselected sub-portions of a particular portion of one set to the first sub-portion of one or more portions of a preceding or succeeding set. As such selected sub-portions of the database may include tertiary key expressions which can be selected by a user for providing said links to sub-portions in preceding or succeeding sets. In use, when navigating the database it is thus only possible to move from a sub-portion in one set to a sub-portion in a preceding or succeeding set.

The linking of the portions and/or sub-portions of the database may be effected by means of so-called hypertext links.

The computer program product may include program instructions for recording the address of each sub-portion of the database from which a link using a primary key expression and/or tertiary key expression, is achieved. The computer program product may include program instructions for displaying, on a suitable display device, title information representing each sub-portion from which a link is obtained via said primary or tertiary key expressions, thereby providing a user with a record of a so-called "conversation path" formed by sub-portions of the database which are linked via said primary and/or tertiary key expressions.

The computer program product may include program instructions for linking said title information to the particular sub-portion of the database represented thereby.

The computer program product may include program instructions for recording and displaying said title information in an order representing the sequence in which the sub-portions were accessed by a user. The computer program product may include program instructions for enabling a user to select a particular sub-portion of the database represented by said title information, in a single operation. The Applicant envisages in this regard that the sub-portion may be selected by "clicking" on the relevant title information for the sub-portion, with a computer mouse or other input device, thereby returning the user to the selected sub-portion. It will be appreciated that the sub-portions represented by the title information can be selected in any order.

The computer program product may include a feedback component including program instructions which permits any part of the information contained in a sub-portion or explanatory note of the database, to be selected by a user and the user's selection recorded.

The computer program product may be executable on a processor which may be linked to any network, including but not limited to a Local Area Network (LAN), Wide Area Network (WAN), intranet, telecommunications network or the Internet and may include a mail messaging component for preparing and sending messages to display devices of processors, cellular telephones etc., in said WAN, LAN, intranet, telecommunications network or the Internet In a particular embodiment, the computer program product may include program instructions for recording parts of said sub-portions or explanatory notes selected by a user, in a message format such as an e-mail message format and for permitting a user to generate a feedback message commenting on the selected part, which can be sent as an e-mail message to a predetermined site in said WAN, LAN, intranet or the Internet.

The computer program product includes a monitoring component which includes program instructions for recording users' selections of primary and secondary key expressions. The monitoring component may include program instructions for reporting the recorder users' selections via a message such as an e-mail message.

According to a fourth aspect of the invention there is provided a computer program product for managing the content of a database of information relating to a particular topic, wherein the database includes a number of portions which each contain information on particular aspect of the topic and which are each sub-divided into a number of sub-portions, the computer program product comprising program instructions for linking the sub-portions of each portion of the database to one another in a predetermined sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the topic.

The computer program product in accordance with the fourth aspect of the invention may be substantially equivalent to the computer program product in accordance with the third aspect of the invention.

According to a fifth aspect of the invention there is provided an information management product which comprises:

a database component containing information relating to a particular topic, the database component including a number of portions which each contain information on a particular aspect of the topic and which are each sub-divided into a number of sub-portions; and

a computer program component for managing the content of the database, the computer program component including program instructions for linking the subportions of each portion of the database to one another in a predetermined sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the topic.

The database component may be substantially equivalent to the database as defined and described hereinabove in accordance with the first aspect of the invention.

The computer program component may be substantially equivalent to the computer program product as defined and described hereinabove in accordance with the fourth aspect of the invention.

According to a sixth aspect of the invention there is provided an information management product which comprises:

a database component containing information relating to a particular topic, wherein the database component includes a number of portions which each contain information on a particular aspect of the topic and which are each sub-divided into a number of sub-portions, with selected sub-portions of the database including primary key expressions which are embedded in the information contained in the relevant sub-portions; and

a computer program component which includes program instructions for linking each primary key expression to another sub-portion of the database which contains further information relating to the subject matter of the primary key expression.

The database component may be substantially equivalent to the database as defined and described in accordance with the second aspect of the invention.

The computer program component may be substantially equivalent to the computer

program product as defined and described in accordance with the third aspect of the invention.

According to a seventh aspect of the invention there is provided a method of compiling a database of information relating to a particular topic, which includes the steps of:

compiling a number of portions of the database, wherein each portion contains information on a particular aspect of the topic and wherein each portion is subdivided into a number of sub-portions;

defining primary key expressions in the information contained in selected subportions of the database; and

creating user-executable links between each primary key expression and another sub-portion of the database which contains further information relating to the subject matter of the primary key expression.

According to an eighth aspect of the invention there is provided a method of compiling a database of information relating to a particular topic, which includes the steps of:

compiling a number of portions of the database, wherein each portion contains information on a particular aspect of the topic and wherein each portion is subdivided into a number of sub-portions; and

linking each of the sub-portions of each portion of the database to one another in a predetermined sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the topic.

#### . BRIEF DESCRIPTION OF THE DRAWINGS

Further features of the invention are described hereinafter by way of a non-limiting example of the invention, with reference to and as illustrated in the accompanying diagrammatic drawings. In the drawings:

Figure 1 shows a schematic layout representing the structure of a database in

accordance with the invention;

Figure 2 shows a schematic layout of the database of Figure 1, illustrating the manner in which sub-portions of the database are linked by primary key expressions; and

Figures 3A to 3H show, in sequence, an example of a conversation path through a database in accordance with the invention.

With reference to Figure 1 of drawings, a database in accordance with the invention, which is referred to as the "forumBook" contains information relating to a particular topic and includes a number of portions 10 which are each sub-divided into a number of sub-portions 12 (also referred to herein as "pages"). The portions are further arranged into a number of sets 14.

The sub-portions 12 of each portion 10, are also linked to one another in a sequential arrangement wherein each subsequent sub-portion in the sequential arrangement contains further information on the aspect of the invention covered by the relevant portion. The sub-portions of each portion are thus arranged in a linear progression with provides a user navigating the sub-portions with increasing information on the topic as the user progresses along a linear "path" through the sub-portions.

It will be appreciated that the information on a particular topic is thus segmented into smaller "packages" which, in the case of the sub-portions 12, are arranged sequentially. The number of sets, portions and sub-portions forming the forumBook will be determined by the compiler of the database. The number of sets, portions and sub-portions used in each case will thus depend on the nature, scope and amount of subject matter to be covered in the database.

The portions 10 of the database are linked to one another, via "nodes" as is illustrated in Figure 1.

As indicated above, the sets, the portions and the sub-portions of the database are compiled by or in collaboration with the compiler of the database. The arrangement of the sets, the portions and the sub-portions of the database thus allows a linear and seamless progression of understanding of the topic similar to the progression

when people have a conversation about the topic. The links between the subportions of the database can thus be likened to "conversation paths". The manner in which the database can be navigated will be explained in more detail hereinafter.

Selected sub-portions 12 of the database include primary key expressions which are embedded in the information contained in said sub-portions. The primary key expression in one sub-portion of the database is linked to another sub-portion of the database which contains further information relating to the subject matter of the primary key expression. The sub-portion to which the primary key expression is linked, may be in the same portion or possibly in a different portion of the database. The sub-portion to which a primary key expression is linked may even form part of a portion in a different set of the database. With reference to Figure 2 of the drawings, the manner in which primary key expressions embedded in particular sub-portions 12 of the database are linked to other sub-portions 12 of the database, are illustrated by "link indicator lines" WL1, WL2, WL3 and WL4.

The database includes explanatory notes and selected sub-portions 12 of the database include secondary key expressions which are embedded in the information contained therein and which are linked to the explanatory notes.

With reference to Figure 3A of the drawings, a forumBook screen display 16 is shown. The screen display 16 includes a title 18 of the forumBook and a menu 20 containing the titles of eight portions 10 or "dialogue paths" and a glossary engine 22 that can be selected by a user. The database is executable using a Microsoft Internet Explorer operating system.

In order to enter the first sub-portion of the first portion entitled "Five minute dialogue" this portion is selected from the menu 20 by clicking on the title of the sub-portion. The first sub-portion or page entitled "The foundation of good KSM" is then opened on screen display 24(see Figure 3B). The title i.e. "Five minute dialogue" is displayed at the top of the screen together with a number of buttons, viz. "next", "library", "home" and "print". Clicking the next button will cause the next sub-portion to be displayed. As indicated hereinabove, the sequential arrangement of the sub-portions of the database is determined by the compiler of the database.

The first page of the first portion contains two secondary key expressions, viz.

"Solid air" and "KSM" which are both underlined for ease of identification. The title 26 of the first portion, viz. "Five minute dialogue" is displayed, together with a title 28 of the first sub-portion, viz. "The foundation of good KSM". Each of the secondary key expressions are linked to an explanatory note which includes information relating to the particular secondary key expressions selected. For example, the secondary key expression "KSM" can be selected and activated by double clicking on KSM on the screen display. This causes a second window 30 to be opened on the screen (see Figure 3C), containing further information relating to the secondary key expression. Each explanatory note may include information such as who or what the information contained in the relevant secondary key expression is, why a statement is made, and further may include a counterpoint to an argument advanced in a particular sub-portion including the relevant secondary key expression. The Applicant also envisages that explanatory notes may also include primary key expressions which are linked to predetermined sub-portions of the database. Further, the Applicant envisages that explanatory notes may include secondary key expressions which are linked to other explanatory notes of the database.

The window 30 includes prompts 32 which can be selected by a user to allow the user to provide a "contention, raise "questions" and provide "comment". Upon selecting one of the user prompts a window is opened allowing a user to compile an e-mail message containing a "contention", "questions" and/or "comments", which can then be sent to a recipient for processing.

In order to close the window 30, the "back" prompt 34 can be selected by the user. Alternatively, another secondary key expression can be selected to close the window 30 and open another window.

By clicking on the "next" button, the next page (sub-portion) of the first portion of the database is displayed on screen display 36 (see Figure 3D). Further, a "back" button is displayed on screen display 36, which when activated allows a user to return to the previous page of the first portion.

The second page 36 bears the title 38, viz. "Five minute dialogue" of the first portion and the title 40, viz. "KSM and other organisational functions" of the second page.

The page includes two primary key expressions, viz. "Knowledge Management" and "elsewhere" which have been established by the compiler of the database and which are linked to another sub-portion of the database which contains further information relating to the subject matter of the relevant primary key expression. For ease of identification, the primary key expressions have a green colour. The primary key expressions can be activated by clicking on the relevant primary key expression.

By clicking on the primary key expressions "elsewhere" contained in the text displayed on screen display 36, screen display 42 (see Figure 3E) is activated. The primary key expression selected on screen display 36 is linked to a sub-portion having the title 44, viz. "KSM and the recruitment function" and forming part of the eighth portion of the first set of the data base which has the title 46, viz. "KSM and other organisational functions". It will be appreciated that the user has now left the first portion "five minute dialogue" and has jumped to the eighth portion "KSM and other organisational functions" of the first set.

The invention extends to a computer program product for managing the content of the forumBook, which includes program instructions for linking the sub-portions of each portion of the database to one another in a predetermined sequential arrangement as determined by the compiler of the database. The computer program product also includes program instructions for linking each primary key expression in one sub-portion of the database to another sub-portion of the database as described hereinabove. The computer program product further includes program instructions for linking the secondary key expressions to the explanatory notes as described hereinabove.

In addition, the computer program product includes program instructions for recording the portion and the relevant sub-portion from which a link is obtained to a subsequent sub-portion via a link from a primary key expression. With reference to Figure 3F of the drawings, it can be seen that the title of the portion "five minute dialogue" and of the relevant sub-portion "KSM and other organisational functions", is displayed in a dialogue box 48 near the top of the screen display. The dialogue box 48 thus contains an address of the portion and relevant sub-portion from which a link using a primary key expression, is obtained. In order to return to the relevant sub-portion, a user can merely select the address of the previous sub-portion by clicking on the "address" in the dialogue box 48. The computer program product

thus includes program instructions for recording the address of each sub-portion of the database from which a link using a primary key expression, is made, and for displaying title information representing the portion and relevant sub-portion.

The screen display 42 includes a tertiary key expression 50 near the bottom of the screen which can be selected by user to navigate to one or more preselected subportions of portions forming part of a second set of the database. As such, clicking on the tertiary key expression 50, viz. "The impact of Recruitment on KSM", causes screen display 51 to be activated.

With reference to Figure 3G, screen display 51 displays the title 52, viz. "The impact of Recruitment on KSM" and the title 54 of the sub-portion selected, viz. "The capacity to act/decide". The tertiary key expression 50 is, in effect, a default link which provides a link from a sub-portion in one set of the database to a sub-portion located in a preceding or succeeding set of the database. With reference to Figure 3H of the drawings, it can be seen that the dialogue box contains the titles of the portion and the relevant sub-portion from which a link was made via the tertiary key-expression 50. By using a single operation, in this instance by clicking on the relevant part of the dialogue box, the user can return to the sub-portion from which the link was made. Hence, the dialogue box provides a "dialogue path" which is recorded thus allowing a user to return to any sub-portion in the database from which a link was made via a primary key expression or a tertiary key expression.

The computer program product includes a feedback component which includes program instructions which permits any part of the information contained in a sub-portion or an explanatory note of the database, to be selected by a user and the user's selection to be recorded.

The computer program product is executable on a processor that may be linked to another processor via a WAN, LAN, intranet or the Internet. The computer program product may include an electronic mail component for preparing and sending e-mail messages to another processor in said WAN, LAN, intranet or the Internet. In order to provide feedback on the content of the database, the computer program product includes program instructions which permit a user to select parts of sub-portions or explanatory notes of the database which are then recorded in an e-mail message which allows the user to comment on the selected

part. The e-mail message can be sent to a predetermined recipient in said WAN, LAN, intranet or the Internet so as to provide feedback on the selected text. It will be appreciated that in another embodiment, the computer program product may be executed on a processor that is linked, via a telecommunications network, to a cellular telephone for sending so-called SMS text messages to the cellular telephone.

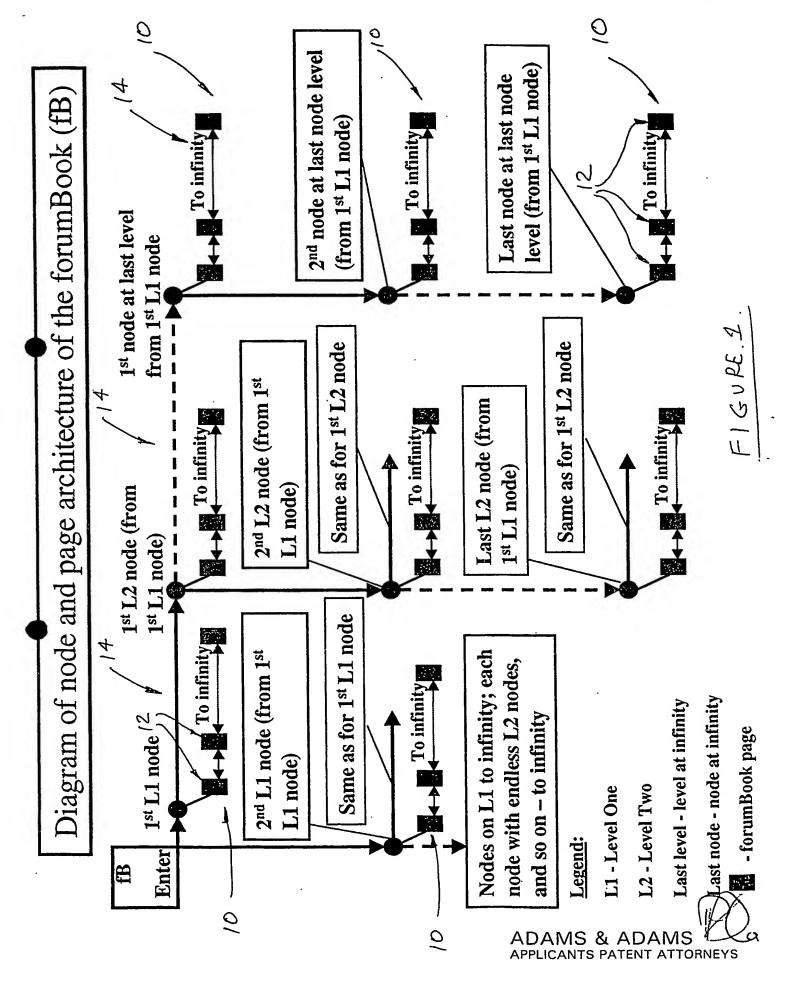
The computer program product includes a monitoring component which includes program instructions for recording users' selections of primary and secondary key expressions. The monitoring component includes program instructions for reporting the recorder users' selections via e-mail or the like, to a recipient. This provides feedback on the use of the primary and secondary key expressions thereby providing an indication of those sub-portions/portions of the database which users find most interesting or possibly even least interesting. The Applicant envisages that in a wide application, monitoring components may be operable to monitor the use of any part of the forumBook by any participant, i.e. by a user or a compiler of the database. The content of the database can thus be adjusted accordingly by possibly amplifying certain information in certain portions/sub-portions or removing information from other.

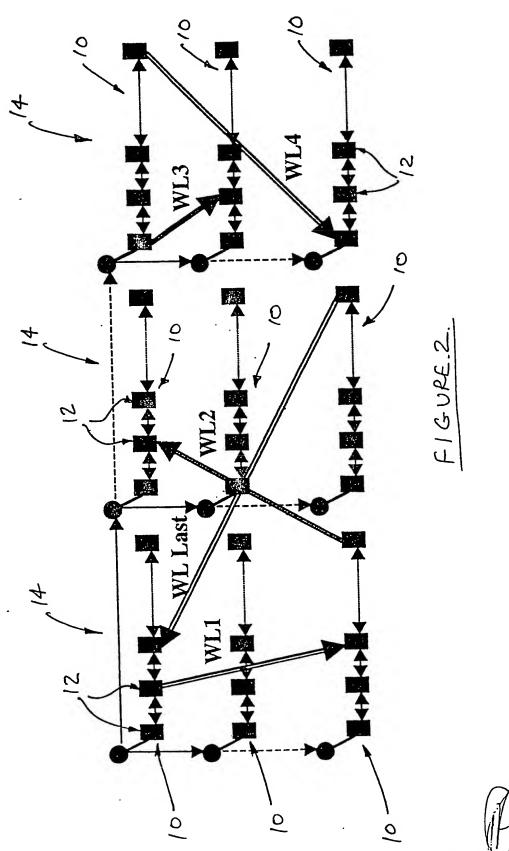
The Applicant envisages that two or more forumBooks covering different topics may be linked. More particularly, the Applicant envisages that particular subportions of one forumBook may be linked via a primary key expression, to subportions in another forumBook. Further, the Applicant envisages that primary key expressions may provide links to other databases (not being forumBooks) or pages of information.

The invention extends to an information management product which includes as components thereof, the database and the computer program product described hereinabove.

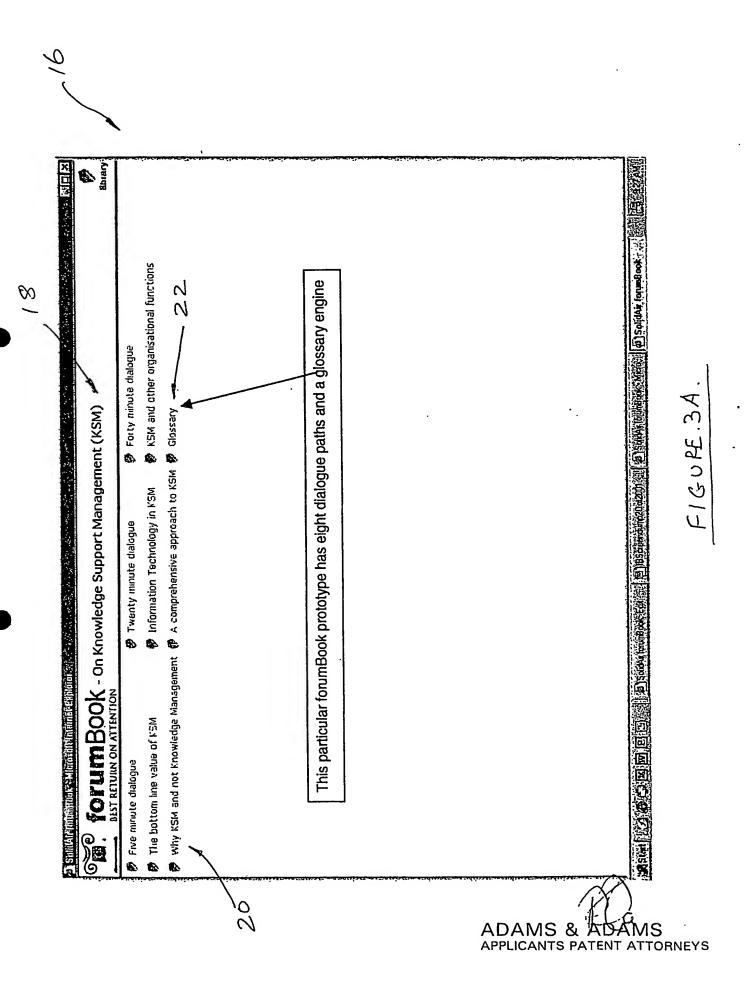
DATED THIS 16th DAY OF OCTOBER 2001

ADAMS & ADAMS APPLICANTS' PATENT ATTORNEYS.





ADAMS & ADAMS APPLICANTS PATENT ATTORNEYS



56

 $\infty$ 

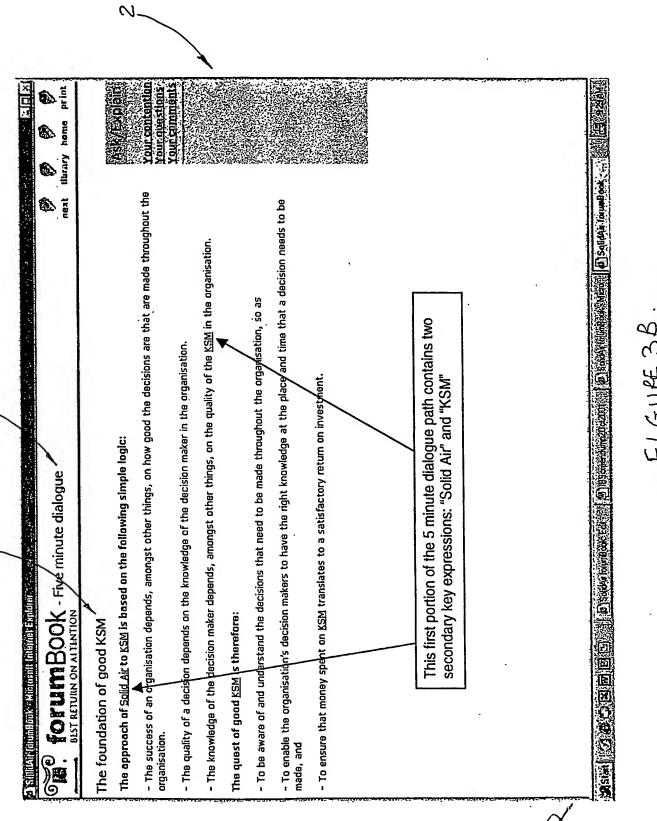
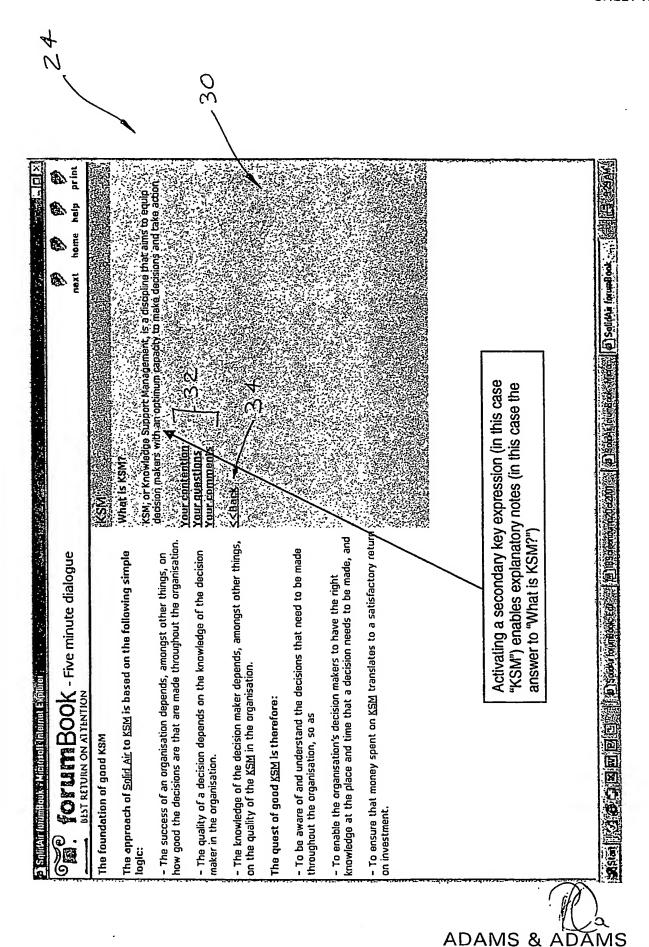


FIGURE.3B

ADAMS ADAMS
APPLICANTS PATENT ATTORNEYS



F1608.3C

APPLICANTS PATENT ATTORNEYS

 $\omega$ 

ir contention cour comments Your questlans KSM (as opposed to <u>Knowledge Management</u>) therefore directly impacts various traditional functions throughout the organisation. These include recruitment, succession blanning, human resource training and development and information resource management (which includes information technology) and are covered in more datail <u>elsewhere</u> in this forumBook. These include the individual's talents, education and training, experience and relevant information and data at his or her disposal But most importantly, it impacts every decision maker in the organisation. It is therefore the responsibility of every manager, supervisor and any other decision maker to make sure that he or she has the right knowledge to support the decisions that they and their business teams have to make. B T We define knowledge as the human capacity to act. An individual's capacity to act depends on a number of factors. "elsewhere" have been established by the compiler of the database. Two primary key expressions, viz: "Knowledge Management" and - Five minute dialogue K\$M and other organisational functions Solitavi indrindaks. Nichikil Thomat Explorar forum Book BEST RETURN ON ATTENTION 

FIGURE3D

(4) Soldon Louristic College | (4) Solidar Increasion

CAC BED IN DAM TO THE SAME OF THE SAME OF

ADAMS & ADAMS APPLICANTS PATENT ATTORNEYS

Your comments

rour contentio rour questions

42

print Ø, home **B** lirary D.  ${m forumBOOk}$  - KSM and other organisational functions LIST OF DIALOGUES THAT YOU MAY RETURN TO KSM and the requitment function

frous organisational functions that have an Impact on KSM in chronological order up to the point that the decision-maker is equiped to make good decisions. We will look at the va

sational function is recruitment. And unfortunately, this is a function that many organisations do not take ecruitment of a new member of an organisation needs to take cognisance of, amongst other recruitment The first critical organisational function is recruitmen seriously enough. The lecruitment of a new member issues, the following key issues:

- What is the profile of the capacity to act/decide that is required of the new member?

- Does the prospective member have the required profile of the capacity to act/decide?

We contend that whilst good recruitment practise is fairly good at the latter, i.e. determining the profile of the prospective member, it largely fails at determining the profile of the profile of the capcity to act/decide that the vacant position will require of the new member

After the reader clicks on a primary key expression, the reader is taken to another portion of the database (as conversation) to the dalogue "KSM and other organizational functions" where he then reads about "KSM and determined by the compiler of the database). In this case the reader left the "Five minute dialogue" where he was reading on "KSM and other organizational furlctions" and "jumped", or digressed (as with a normal the recruitment function However, when jumping to the latter dialogue path, a flag is raised on top of the screen "LIST OF DIALOGUES THAT YOU MAY RETURN TO", that enables the reader to jump back to the place that he/she left the "Five minute dialogue", irrespective of how far he/she has clicked in this forumBook, or another forumBook, or anywhere on a local area network, or anywhere on an intranet, or anywhere on the internet

In-depth look at: 🔊 The impact of Recoultment on KSM

Colors (alumbos), Ed. [16] Sobortion House, William 

FIGURE 3E.

4

ADAMS & ADÂMS APPLICANTS PATENT ATTORNEYS 42

अविध cour questions: Your comments (A) A tertiary key expression below (that may be established by the database compiler) enables sub-portions of the database to be established by the compiler and accessed by any reader. Should the reader decide to move on to the sub-portion by clicking on the tertiary key expression, another flag home (expression) that the reader Ellerary may retum to, i.e. the "Five minute dialogue" where he was discussing "KSM and other organizational the vacant position will require of The first critical organisational function is recruitment. And unfortunataly, this is a function that many organisations do not take seriously enough. The recluitment of a new member of an organisation needs to take cognisance of, amongst other recruitment rious organisational functions that have an impact on\XSM in chronological order up to the point that the We contend that whilst good recrivitment practise is fairly good at the latter, i.e. determining the profile of the prospective member, it largely fails at determining the profile of the profile of the capcity to act/decide that the vacant position will req Spilled William Misser Mindra of Thill half Epitolitis State and the second second second second second second This screendump shows the exact location (i.e. the portion with the primary kely will be added to the "LIST OF DIALOGUES THAT YOU MAY RETURN IO" Forum Book - KSM and other organisational functions Back to "Five minute dialogue", where we were discussing "KSM and other organisational functions" nave the required profile of the capacity to act/decide? What is the profile of the capacity to act/decide that is required of the new member? So In-depth look at: 🔊 The impact of Recruitment on KSM decision-maker is equiped to make good decisions. **LIST OF DIALOGUES THAT YOU MAY RETURN TO** 3.1. 2月中华学校成別長第二十年十月十四日日本中中民党的世紀十四日 BEST RETURN ON ATTENTIO issues, the following key is ues: - Does the prospective member We will look at the va the new member unctions" . ()

FIGURE. 3F.

color Wiffer [ 2] Solidair formanook

48

ADAMS & ADAMS
APPLICANTS PATENT ATTORNEYS

52

Your questions

15.

Your contention print 豳 옓 illuracy 1. Organisations need to be able to determine what the level of knowledge (capacity to act) is that they require throughout their the", where we were discussing "KSM and the recuitment function" sook is our exotention on the Tallowing two issues: 'Back to "Five minute dialogue", where we were discussing "KSM and other organisational functions" **FOI LITT BOOK** - The impact of Recruitment on KSM UST OF DIALOGUES THAT YOU MAY RETURN TO 

that is optimum in terms of the frequency of material change This determination should occur on anlongoing basis with a frequency the in the organisation's environment and the cost of performing such determ business.

2. Organisations also need to determine whether prospective new members do Nave the required ability to gather the knowledge required to make the decisions and take the action that their positions require of them.

Since this determination occurs onch per prospective member of the organisation, it is chacial to perform this determinations as accurately as possible. The direct and measurable cost of poor recruitment is substantial and is well recorded in the literative. But this cost is small in comparison to the potential cost of poor decisions that may be made by a new member that is not capable to gather the required

The flag that was raised once the dialogue path "Five minute dialogue" was left at "KSM and other organization functions" by activating the primary key expression "elsewhere"

The second flag that was raised once the dialogue path "KSM and other organizational functions" was left at "KSM and the recruitment function" by activating the tertiary key expression "The impact of Recruitment on KSM"

These flags that are activated by key expressions and results in the particular dialogue path to be left behind will remain active indefinitely, or until they are clicked on (to take the reader back to the point in the dialogue oath at which he/she left it) or deleted by the reader

device hosting the forumBook) The flags may also be clicked on in any order, and may be erased in any order forumBook enables an infinite amount of flags to be raised (limited only by the memory of the computer and quantity.

FIGURE .3H.

Solder (digmeda)

公母に国国国国

48

ADAMS & ADAMS
APPLICANTS PATENT ATTORNEYS

# This Page is Inserted by IFW Indexing and Scanning Operations and is not part of the Official Record

### **BEST AVAILABLE IMAGES**

Defective images within this document are accurate representations of the original documents submitted by the applicant.

Defects in the images include but are not limited to the items checked:

BLACK BORDERS

IMAGE CUT OFF AT TOP, BOTTOM OR SIDES

FADED TEXT OR DRAWING

BLURRED OR ILLEGIBLE TEXT OR DRAWING

SKEWED/SLANTED IMAGES

COLOR OR BLACK AND WHITE PHOTOGRAPHS

GRAY SCALE DOCUMENTS

LINES OR MARKS ON ORIGINAL DOCUMENT

REFERENCE(S) OR EXHIBIT(S) SUBMITTED ARE POOR QUALITY

# IMAGES ARE BEST AVAILABLE COPY.

☐ OTHER:

As rescanning these documents will not correct the image problems checked, please do not report these problems to the IFW Image Problem Mailbox.